#### **AGENDA**



# CHARTER TOWNSHIP OF MERIDIAN Downtown Development Authority

July 8, 2019 7:30 am Municipal Building - Town Hall Room 5151 Marsh Road, Okemos



- 1. CALL MEETING TO ORDER
- 2. MISSION: The Meridian Township DDA mission is to beautify and revitalize downtown Okemos as a very desirable place to shop, live, and do business. It is a commitment to promoting and improved quality of life by creating a friendly, walkable community embracing the natural aesthetics of the river and parks.
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES June 3, 2019
- 5. PUBLIC REMARKS
- 6. PRESENTATION Local Street Bond: Manager Walsh, Deputy Manager Perry
- 7. FINANCIAL REPORT
- 8. AUTHORIZATION OF PAYMENTS
  - A. Consumers Energy
  - B. Redwood Landscaping
  - C. Van Atta

#### 9. OLD BUSINESS

A. Village of Okemos Progress Report

#### 10. NEW BUSINESS

A. DDA Annual Reporting re: PA 57 of 2018

#### 11. REPORTS

- A. Township Board
- B. Planning Commission
- C. DDA Chair
- D. Staff
  - i. Development Projects Update
  - ii. DDA TIF Application and Vetting conclusion
  - iii. Updated Bylaws Executed 6.2019
- 12. OPEN DISCUSSION/BOARD COMMENTS
- 13. PUBLIC REMARKS
- 14. NEXT MEETING DATE
  - A. August 5, 2019, 7:30am Town Hall Room, 5151 Marsh Road, Okemos
- 15. ADJOURNMENT

Individuals with disabilities requiring auxiliary aids or services should contact the Meridian Township Board by contacting: Township Manager Frank L. Walsh, 5151 Marsh Road, Okemos, MI 48864 or 517.853.4258 - Ten Day Notice is Required. Meeting Location: 5151 Marsh Road, Okemos, MI 48864 Township Hall





Charter Township of Meridian Downtown Development Authority (DDA) Municipal Building, 5151 Marsh Rd., Okemos, MI 48864 Monday, June 3, 2019 – Minutes -DRAFT

**Members** 

**Present:** Jim Raynak, Susan Fulk, Peter Campbell, Renee Korrey, Scott Weaver, Bill Cawood,

Will Randle and Supervisor Ron Styka

Members

Jim Spanos

**Absent:** 

Staff

**Present:** Community Planning and Development Director Mark Kieselbach, Township

Manager Frank Walsh, Economic Development Director Chris Buck, and Executive

Assistant Michelle Prinz

**Others** 

**Present:** Trustee Jackson, Treasurer Deschaine, Planning Commissioner Peter Trezise

#### 1. <u>CALL MEETING TO ORDER</u>

Chair Fulk called the meeting to order at 7:31am.

#### 2. APPROVAL OF THE AGENDA

MOTION BY SUPERVISOR STYKA TO APPROVE THE AGENDA. SUPPORTED BY MEMBER RANDLE. MOTION APPROVED 8-0.

#### 3. <u>APPROVAL OF MEETING MINUTES OF MAY 6, 2019</u>

MOTION BY MEMBER KORREY TO APPROVE THE MINUTES. SUPPORTED BY MEMBER RAYNAK. MOTION APPROVED 8-0.

#### 4. PUBLIC REMARKS

None.

#### 5. <u>FINANCIAL REPORT</u>

Staff provided a summary update on the May 2019 Financial Report. Report on file.

#### 6. AUTHORIZATION OF PAYMENTS

a. Reviewed Consumers Energy 5.2019 bill totaling \$101.23.

MOTION BY MEMBER RAYNAK TO APPROVE THE PAYMENT FOR THE CONSUMERS ENERGY IN THE AMOUNT OF \$101.23. SUPPORTED BY SUPERVISOR STYKA. MOTION APPROVED 8-0.

#### 7. <u>OLD BUSINESS</u>

a. TIF Policies and Procedures Review & Vote

There have been a few small updates in the language from the Township attorney including details on FOIA, performance guarantee, and changing MDEQ to EGLE. Discussion took place about other grammatical changes that were made. Supervisor Styka modified the welcome letter to include the DDA chair's signature.

MOTION BY MEMBER KORREY TO AMEND THE DDA TIF POLICES AND PROCEDURES, AS DISCUSSED. SUPPORTED BY MEMBER RAYNAK. MOTION APPROVED 8-0.

b. Village of Okemos Approval Process Update

The Township Board will be holding the public hearing for the project on June 18, 2019.

#### 8. NEW BUSINESS

a. DDA Budget

Director Buck reviewed the draft budget which consists of just under \$9,000 in annual income and expenses just under \$8,000 per year. Director Buck will forward these numbers to the finance team for our 2020 budget.

b. Purchase of Flowers for DDA

Discussion was had around whether or not to place the usual flower baskets in the DDA due to the impending demolition.

MOTION BY MEMBER KORREY TO APPROVE THE ANNUAL FLOWER BASKETS TO BE BOUGHT AND HUNG IN THE DDA AREA, NOT TO EXCEED \$2,000. SUPPORTED BY MEMBER RAYNAK. MOTION APPROVED 8-0.

c. Conflicts of Interest Review

Updates to article three, section 4 of the bylaws were discussed. The new proposed language from the Township attorney isolates the direct conflict versus the indirect conflict.

MOTION BY MEMBER CAWOOD TO AMEND THE DDA BYLAWS TO REFLECT THE UPDATED LANGUAGE TO ARTICLE III, SECTION 4. SUPPORTED BY MEMBER WEAVER. MOTION APPROVED 8-0.

#### 9. <u>TOWNSHIP BOARD REPORT</u>

Supervisor Styka reported the Board adopted the medical marihuana ordinances and is discussing opting out of recreational marihuana.

#### 10. PLANNING COMMISSION REPORT

Planning Commissioner Peter Trezise provided a summary of recent Planning Commission activities.

#### 11. TOWNSHIP MANAGER REPORT

None.

#### 12. CHAIR REPORT

None.

#### 13. <u>STAFF REPORT</u>

Reviewed the June update of development projects. DDA Annual Report is due to the State of Michigan by June 30, 2019. Staff will prepare and submit report and share at the next meeting.

#### 14. <u>OPEN DISCUSSION/BOARD COMMENTS</u>

None.

#### 15. PUBLIC REMARKS

None.

#### 16. <u>NEXT MEETING DATE</u>

a. July 8, 2019, 7:30am

#### 17. <u>ADJOURNMENT</u>

The meeting adjourned without objection at 8:29 am.

# Meridian Twp DDA

# **Preliminary Financial Statements**

Period Ending 06/30/2019 - UNAUDITED

BALANCE SHEET	Year to Date
ASSETS	
Cash	\$61,778.74
Due from General Fund	\$0.00
Taxes Receivable	\$0.00
Accounts Receivable	\$0.00
Prepaid Expense	\$0.00
TOTAL ASSETS	\$61,778.74
LIABILITIES	
Accrued Interest Payable	\$0.00
Due to General Fund	\$0.00
Unearned Revenue	\$0.00
Deferred Inflows of Revenue	\$0.00
LT Note Payable	\$149,500.00
TOTAL LIABILITIES	\$149,500.00
FUND BALANCE	
Fund Balance 12/31/18	(\$127,800.22)
2019 YTD Net Income	\$40,818.96
TOTAL FUND BALANCE	(\$86,981.26)
TOTAL LIABILITIES & FUND BALANCE	\$62,518.74
INCOME STATEMENT	
REVENUES <u>May</u> <u>June</u>	Year to Date
Tax Capture \$0.00 \$0.00	\$26,855.49
PPT Reimbursement \$0.00 \$0.00	\$12,764.04
Grants \$0.00 \$0.00	\$0.00
DDA Downtown Events/Donations \$0.00 \$0.00	\$0.00
Other \$0.00 \$0.00	\$0.00
TOTAL REVENUE \$0.00 \$0.00	\$39,619.53
EXPENDITURES	<b>433,013.33</b>
Operating Costs \$101.23 \$0.00	\$661.57
Professional Consultant/Contractual Services (\$740.00) \$0.00	(\$740.00)
Community Projects \$0.00 \$0.00	\$0.00
Communications \$0.00 \$0.00	\$0.00
Conferences \$0.00 \$0.00	\$0.00
Special Events - Celebrate Expenses \$0.00 \$0.00	\$0.00
Tax Appeal Refunds \$0.00 \$0.00	\$0.00
Interest on Loan \$0.00 \$0.00	(\$1,121.00)
	(+-,,
TOTAL EXPENDITURES (\$638.77) \$0.00	(\$1,199.43)

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#### BALANCE SHEET FOR MERIDIAN TWP Period Ending 06/30/2019

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#### Fund 900 DOWNTOWN DEVELOPMENT AUTHORITY

GL Number	Description	Balance	
*** Assets ***			
900-000.000-001.000 900-000.000-001.003 900-000.000-003.000 900-000.000-020.000 900-000.000-020.500 900-000.000-040.000 900-000.000-084.070 900-000.000-123.000	CASH CASH - CELEBRATE DOWNTOWN OKEMOS CERTIFICATES OF DEPOSIT TAXES RECEIVABLE DELINQ TAXES RECEIVABLE ACCOUNTS RECEIVABLE DUE FROM GENERAL FUND PREPAID EXPENSE	61,778.74 0.00 0.00 0.00 0.00 740.00 0.00 0.00	
Total Assets	-	62,518.74	
*** Liabilities **			
900-000.000-202.000 900-000.000-202.100 900-000.000-214.150 900-000.000-214.300 900-000.000-251.000 900-000.000-298.030 900-000.000-298.035 900-000.000-299.000 900-000.000-299.500	ACCOUNTS PAYABLE CREDIT CARD PAYABLE DUE TO GENERAL FUND DUE TO OTHER FUNDS ACCRUED INTEREST PAYABLE INSTALLMENT NOTE PAYABLE CURRENT PORTION INSTALLMENT NOTE DEFERRED INFLOWS REVENUE UNEARNED REVENUE	0.00 0.00 0.00 0.00 0.00 149,500.00 0.00 0.00	
Total Liabi	lities	149,500.00	
*** Fund Balance *:	**		
900-000.000-390.000	FUND BALANCE	(127,800.22)	
Total Fund	Balance	(127,800.22)	
Beginning F	und Balance	(127,800.22)	
Ending Fund	nues VS Expenditures Balance lities And Fund Balance	40,818.96 (86,981.26) 62,518.74	

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#### REVENUE AND EXPENDITURE REPORT FOR MERIDIAN TWP

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PERIOD ENDING 05/31/2019

\*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

DEGGE	DIDMION	2019 AMENDED BUDGET	YTD BALANCE 05/31/2019	ACTIVITY FOR MONTH 05/31/2019	AVAILABLE BALANCE	% BDGT USED
	RIPTION	AMENDED BODGET	03/31/2019	03/31/2019	BALLANCE	0350
Fund 900 - DOWNTOWN DEVELOPMENT AUTH	HORITY					
Revenues						
Dept 000.000	ENT PROPERTY TAXES	15,000.00	26,855.49	0.00	(11,855.49)	179.04
elelel elelelelel elelelele	ENI PROPERII TAXES T REVENUE - LOCAL	0.00	0.00	0.00	0.00	0.00
	R INTRGOVTL REVENUE	15,000.00	12,764.04	0.00	2,235.96	85.09
	DOWNTOWN EVENTS	0.00	0.00	0.00	0.00	0.00
900-000.000-665.000 INTER		0.00	0.00	0.00	0.00	0.00
900-000.000-671.000 MISCE	ELLANEOUS	0.00	0.00	0.00	0.00	0.00
e level level evel evel evel a removal and a	TIONS	0.00	0.00	0.00	0.00	0.00
	YOVER	0.00	0.00	0.00	0.00	0.00
	FINANCING SRCE-BOND PROCEEDS	0.00	0.00	0.00	0.00	0.00
	EEDS FROM LOAN	0.00	0.00	0.00	0.00	0.00
900-000.000-699.000 OPERA	ATING TRANSFER IN	0.00	0.00	0.00	0.00	0.00
Total Dept 000.000	_	30,000.00	39,619.53	0.00	(9,619.53)	132.07
Total Dept 0001000		,				
TOTAL REVENUES	_	30,000.00	39,619.53	0.00	(9,619.53)	132.07
Expenditures						
Dept 000.000					0.00	0.00
900-000.000-701.000 SALAF		0.00	0.00	0.00	0.00 2,338.43	0.00 22.05
	ATING SUPPLIES	3,000.00	661.57 (740.00)	101.23 (740.00)	5,740.00	(14.80)
	RACTUAL SERVICES ESSIONAL CONFERENCES/DUES	5,000.00 0.00	0.00	0.00	0.00	0.00
	UNICATIONS	0.00	0.00	0.00	0.00	0.00
	ial Events	0.00	0.00	0.00	0.00	0.00
	BRATE DOWNTOWN - SPONSORED EXPENSE	0.00	0.00	0.00	0.00	0.00
	BRATE DOWNTOWN - DDA EXPENSE	0.00	0.00	0.00	0.00	0.00
	ITIES-ELECTRIC/GAS/WATER	0.00	0.00	0.00	0.00	0.00
	ITIES-STREET LIGHTS	0.00	0.00	0.00	0.00	0.00
900-000.000-964.000 REFUN		0.00	0.00	0.00	0.00	0.00
	GRANT EXPENDITURES	0.00	0.00	0.00	0.00 0.00	0.00
	TRUCTION/IMPROVEMENTS	0.00	0.00	0.00	0.00	0.00
	CIPAL EXPENSE SERVICE-INTEREST	4,485.00	(1,121.00)	0.00	5,606.00	(24.99)
	_			/620 77\	13,684.43	(9.61)
Total Dept 000.000	*	12,485.00	(1,199.43)	(638.77)	13,684.43	(9.61)
TOTAL EXPENDITURES	_	12,485.00	(1,199.43)	(638.77)	13,684.43	(9.61)
Due d 000 DOMMONN DEUELODMENT AUTHU	IODITY.	1.				
Fund 900 - DOWNTOWN DEVELOPMENT AUTH TOTAL REVENUES	IONIII.	30,000.00	39,619.53	0.00	(9,619.53)	132.07
TOTAL EXPENDITURES		12,485.00	(1,199.43)	(638.77)	13,684.43	9.61
NET OF REVENUES & EXPENDITURES	<u>-</u>	17,515.00	40,818.96	638.77	(23,303.96)	233.05

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REVENUE AND EXPENDITURE REPORT FOR MERIDIAN TWP

PERIOD ENDING 06/30/2019

\*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

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ACTIVITY FOR 2019 AVAILABLE % BDGT YTD BALANCE MONTH AMENDED BUDGET 06/30/2019 06/30/2019 BALANCE USED DESCRIPTION GL NUMBER Fund 900 - DOWNTOWN DEVELOPMENT AUTHORITY Revenues Dept 000.000 26,855.49 0.00 (11,855.49)179.04 900-000.000-402.000 CURRENT PROPERTY TAXES 15,000.00 0.00 0.00 0.00 0.00 0.00 900-000.000-506.000 GRANT REVENUE - LOCAL 900-000.000-576.000 OTHER INTRGOVTL REVENUE 15,000.00 12,764.04 0.00 2,235.96 85.09 0.00 0.00 0.00 0.00 0.00 900-000.000-638.222 DDA DOWNTOWN EVENTS 0.00 0.00 0.00 900-000.000-665.000 INTEREST 0.00 0.00 900-000.000-671.000 MISCELLANEOUS 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 900-000.000-675.150 DONATIONS 0.00 0.00 0.00 0.00 0.00 900-000.000-695.000 CARRYOVER 0.00 0.00 0.00 0.00 0.00 900-000.000-696.000 OTHR FINANCING SRCE-BOND PROCEEDS 900-000.000-698.000 PROCEEDS FROM LOAN 0.00 0.00 0.00 0.00 0.00 OPERATING TRANSFER IN 0.00 0.00 0.00 0.00 0.00 900-000.000-699.000 30,000.00 39,619.53 0.00 (9,619.53)132.07 Total Dept 000.000 132.07 30,000.00 0.00 (9,619.53)39,619.53 TOTAL REVENUES Expenditures Dept 000.000 0.00 0.00 0.00 900-000.000-701.000 SALARIES 0.00 0.00 3,000.00 661.57 0.00 2,338.43 22.05 900-000.000-728.000 OPERATING SUPPLIES 0.00 5,740.00 (14.80)CONTRACTUAL SERVICES 5,000.00 (740.00)900-000.000-820.000 PROFESSIONAL CONFERENCES/DUES 0.00 0.00 0.00 0.00 0.00 900-000.000-825.000 0.00 0.00 0.00 0.00 0.00 900-000.000-851.000 COMMUNICATIONS 0.00 0.00 0.00 0.00 0.00 Special Events 900-000.000-890.000 0.00 0.00 0.00 0.00 0.00 900-000.000-892.000 CELEBRATE DOWNTOWN - SPONSORED EXPENSE 0.00 0.00 CELEBRATE DOWNTOWN - DDA EXPENSE 0.00 0.00 0.00 900-000.000-892.500 0.00 0.00 0.00 0.00 0.00 900-000.000-920.000 UTILITIES-ELECTRIC/GAS/WATER 0.00 0.00 0.00 0.00 0.00 UTILITIES-STREET LIGHTS 900-000.000-922.000 0.00 0.00 0.00 0.00 0.00 900-000.000-964.000 REFUNDS AARA GRANT EXPENDITURES 0.00 0.00 0.00 0.00 0.00 900-000.000-970.006 0.00 0.00 0.00 0.00 0.00 CONSTRUCTION/IMPROVEMENTS 900-000.000-974.000 0.00 0.00 0.00 0.00 0.00 900-000.000-993.000 PRINCIPAL EXPENSE 0.00 5,606.00 (24.99)DEBT SERVICE-INTEREST 4,485.00 (1, 121.00)900-000.000-995.000 (1,199.43)0.00 13,684.43 (9.61)12,485.00 Total Dept 000.000 (9.61)12,485.00 (1.199.43)0.00 13,684.43 TOTAL EXPENDITURES Fund 900 - DOWNTOWN DEVELOPMENT AUTHORITY: 132.07 (9,619.53)30,000.00 39,619,53 0.00 TOTAL REVENUES 0.00 13,684.43 9.61 12,485.00 (1,199.43)TOTAL EXPENDITURES (23,303.96)233.05 0.00 17,515.00 40,818.96 NET OF REVENUES & EXPENDITURES

Account: 1000 5603 2681



Questions:

Visit: ConsumersEnergy.com Call us: 800-805-0490

\$88.09 **Amount Due:** 

July 12, 2019 Please pay by:

Thank You - We received your last payment of \$101.23 on May 27, 2019

Service Address: 2167 Hamilton Rd Okemos MI 48864-1643



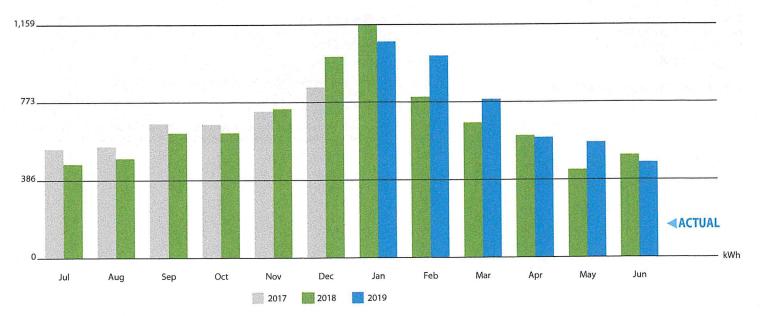
C/O DOWNTOWN DEV AUTH MÉRIDIAN CHARTER TOWNSHIP 5151 MARSH RD 5151 MARSH RD OKEMOS MI 48864-1104

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### **June Energy Bill**

Service dates: May 20, 2019 - June 18, 2019 (30 days)

Total Electric Use (kWh - kilowatt-hour)





June Electric Use

473 kWh June 2018 use: 508 kWh

Cost per day:

kWh per day:

Prior 12 months electric use:

8,447 kWh

STAY SAFE: Call 9-1-1 and 800-47.7-5050. We'll respond day or night.



Downed power lines. Stay 25 feet away. Call from a safe location.



If you smell natural gas. If the "rotten egg" odor of gas is apparent, call from a safe location.



## **Explore Energy Efficiency Solutions for Your Business**

Discover the many ways your business can save, or tell us a little about your business to find the solutions best suited to you.



www.ConsumersEnergy.com/startsaving



Need to talk to us? Visit ConsumersEnergy.com or call 800-805-0490

Hearing/speech impaired: Call 7-1-1

Service Address:

2167 Hamilton Rd; Okemos MI 48864-1643

Account: 1000 5603 2681

#### **Account Information**

Bill Month: June

Service dates: 05/20/2019 - 06/18/2019

Days Billed: 30 Portion: 14 06/19

#### Rate Information

Elec Gen Sec Rate GS Com

Rate: 1100

#### Meter Information

Your next scheduled meter read date is on or around 07/18/2019

#### **Electric Service:**

**Smart Meter** 

Meter Number: 31278553 POD Number: 0000004053513 Beginning Read Date: 05-20 Ending Read Date: 06-18 Beginning Read: 17710 Ending Read: 18183 (Actual)

Usage: 473 kWh

Total Metered Energy Use: 473 kWh

# **June Energy Bill**

< 001 >

Account Summary
Last Month's Account Balance \$101.23
Payment on May 27, 2019 \$101.23-

**Balance Forward** 

\$0.00

Invoice: 204387508469

Payments applied after Jun 19, 2019 are not included.

**Electric Charges** 

Energy Cap. Tax Reform Credit B 473@ 0.096504 \$45.65 473@ 0.002158-\$1.02-473@ 0.001920-\$0.91-**PSCR** \$20.00 System Access Distribution 473@ 0.042472 \$20.09 Dist. Tax Reform Credit B 473@ 0.003514-\$1.66-\$4.47 **Energy Efficiency** Power Plant Securitization 473@ 0.001139 \$0.54 Low-Income Assist Fund \$0.93 **Total Electric** \$88.09

**Total Energy Charges** 

\$88.09

Amount Due: by July 12, 2019

If you pay after the due date, a 2% late payment charge will be added to your next bill.

\$88.09

Please make any inquiry or complaint about this bill before the due date listed on the front. Visit ConsumersEnergy.com/aboutmybill for details about the above charges.

#### **NEWS AND INFORMATION**

ALERT - Beware of phone and email scams regarding utility payments: Consumers Energy never demands payment using only a prepaid card. Many options at www.ConsumersEnergy.com/waystopay.

Understanding Your Electric Bill: Power supply charges include electric generation and transmission costs based on the amount of kilowatt-hours (kWh) used. Different rates are charged depending on the time of year and the amount of energy used. Consumers Energy does not make a profit on

the cost of fuel or purchased power. More at www.ConsumersEnergy.com/ratesbiz.

Questions about your bill? Get an explanation of charges and learn more at www.ConsumersEnergy.com/business.

#### **REDWOOD LANDSCAPING L.L.C.**

P.O. BOX 926 **OKEMOS, MI 48805** 

(517) 381-0500

**CHARTER TOWNSHIP OF MERIDIAN MICHELLE PRINZ 5151 MARSH RD OKEMOS, MI 48864** 

# Invoice

Account No.		Date
393	(	06/30/19
Total Am	ount [	Due
	\$ 75.00	

Date Due: 07/16/19

Previous Balance:

Amount Enclosed \$ \_\_

0.00

REMIT TO: REDWOOD LANDSCAPING L.L.C.

Services Rendered At: MERIDIAN TOWNSHIP HAMILTON & OKEMOS RDS

Page # 1 OKEMOS MI 48864 DATE AMOUNT DESCRIPTIO 06/11/19 IRRIGATION TURN ON 75.00

Curre	nt (	Over 30	Over 60	Over 90	Total Amour	nt Due
75	.00				\$	75.00

Van Attas Flower Shop, Inc. 9008 01d M-78 Haslett, MI 48840 Ph(517) 339-1142 Fax (517) 339-0172

SALE

Tuesday, June 11, 2019 9:37:22 AM

Transaction ID: 1234811

Register: posic Clerk: Zandy

Customer: Meridian Township

Item/Desc	Qty	Price	Total
ANPOT16	15	10.00	150.00
16" coco liners fo	baskets		
Each			
nsdeleastlan	1	40.00	40.00
DELIVERY, Zone 1			
Each			
ComboRepot	19	56.00	1064.00
Combo Repot			
Each			

Subtotal: \$1,254.00 Discount: \$ 0.00 Tax: \$ 0.00 Total: \$1,254.00

Payments Made:

900-000.000-728.000

Cash: 0.00 Check: 0.00 Credit: 1,254.00

Total Amount Tendered: \$1,254.00 Change Due: \$ 0.00

> No warranty on plants discounted >40% Perennial guarantee thru 11/30





To: DDA Board Members

From: Chris Buck, Economic Development Director

Date: 7.8.2019

Re: Review of Fiscal 2018 DDA TIF Activities per Act 57 of 2018

There has been a change in the reporting requirements to the State of Michigan for any organization utilizing Tax Increment Financing. One requirement is that "the Authority must hold, at a minimum, two informational meetings each year, and give a 14-day advance notice to the public and to the governing body of each taxing unit. These meetings may be held in conjunction with other public meetings of the authority or municipality." This agenda item at this month's meeting fulfills one of these required informational meetings. We are incompliance with many of the other various requirements, but to perform our duties the passages from the Act that are relevant are below. It reads:

#### 125.4910 Website; requirements. (excerpts)

- (i) For any tax increment revenues described in the annual audit that are not expended within 5 years of their receipt, a description that provides the following:
  - (A) The reasons for accumulating those funds and the uses for which those funds will be expended.
  - (B) A time frame when the fund will be expended.
  - (C) If any funds have not been expended within 10 years of their receipt, both of the following:
    - (I) The amount of those funds.
    - (II) A written explanation of why those funds have not been expended.

The following table reflects the audited DDA fund balance for the past six years:

	2013	2014	2015	2016	2017	2018
DDA Fund	(\$186,031.04)	(\$172,920.36)	(\$147,824.89)	(\$122,795.98)	(\$96,845.43)	(\$127.800.22)
Balance				1000		-

In accordance with (i) above, the DDA has operated with a fund deficit for the previous six years. While there is annual revenue that exceeds annual expenses, the debt to the Township for the street lighting project has a repayment plan that the DDA is fulfilling. The Authority has chosen at this point to continue making payments as outlined in the loan agreement and keep the modest cash on hand available for any projects that may come that fit within the eligible activities as outlined in the DDA TIF plan.

(ii) List of authority accomplishments, including progress made on development plan and tax increment finance plan goals and objectives for the immediately preceding fiscal year.





The members of the Authority, Township staff and various consultants worked diligently in 2018 to author a completely new and updated plan that aligns more closely to the DDA mission and Township Master Plan adopted in November 2017. This new plan was adopted in December 2018 and will last 20 years. The Authority is anxious to see development projects apply for TIF assistance and modern development projects come forward due to this hard work.

(iii) List of authority projects and investments, including active and completed projects for the immediately preceding fiscal year.

There have been no projects or investments in fiscal 2018.

(iv) List of authority events and promotional campaigns for the immediately preceding fiscal year.

The Authority agreed to spend a portion of the 2018 revenue on holiday decorations, seasonal plantings and banners plus the utilities and labor required to drive a more welcoming aesthetic to the district. In addition the Authority agreed to participate in the "Flags over Meridian" campaign held by the local Kiwanis chapter, who placed American flags throughout the district.

Finally, the Authority is responsible for submitting an annual audited financial report to the state which is enclosed in this month's meeting packet and required a motion to accept once reviewed and discussed.

#### Attachments:

1. TIF District PA 57 Annual Report Fiscal 2018

The following motion has been prepared for the Authority to consider:

MOTION TO APPROVE THE 2018 ANNUAL REPORT AND TO SUBMIT IT TO THE STATE, POST IT ON THE TOWNSHIP WEBSITE AND OTHEWISE MAKE THE DOCUMENT AVAILABLE FOR THE PUBLIC AS REQUIRED BY PUBLIC ACT 57 OF 2018



PA 57 of 2018 states any authority capturing tax increment revenues must submit a report annually, to the governing body of the municipality, Department of Treasury and all entities subject to tax capture.

In accordance with this requirement, attached you will find Meridian Township's annual DDA report for fiscal year ending 2018. Please be advised the report template provided by the State indicates fiscal year ending 2019. We are aware of this fact and have been instructed by the State to use the 2019 form but inform all parties that it is for the 2018 fiscal year.

Copies of the report have also been forwarded to, the Department of Treasury, Ingham County, Capital Region Airport Authority (CRAA) and DDA Board.

Budgeting and Audits can be found on the Township's Accounting and Budgeting webpage.

http://www.meridian.mi.us/government/departments/accounting-budgeting

### Annual Report on Status of Tax Increment Financing Plan

Send completed form to:  Treas-StateSharePropTaxes@michigan.gov	Meridian Township	TIF Plan #		iscal Years nding in
Issued pursuant to 2018 PA 57, MCL 125.4911 Filing is required within 180 days of end of Authority's fiscal year 2018-2019.	DDA		2	2019
	Year AUTHORITY (not TIF plan) was created:	2005		
	Year TIF plan was created or last amended to extend its duration:	2006		
	Current TIF plan scheduled expiration date:	2026		
	Did TIF plan expire in FY19?	No		
	Year of first tax increment revenue capture:	2006		
	Does the authority capture taxes from local or intermediate school districts, or capture the state education tax? Yes or no?	No		
	If yes, authorization for capturing school tax:	Choose from list		
	Year school tax capture is scheduled to expire:			
Revenue:	Tax Increment Revenue		\$	29,814
	Property taxes - from DDA levy		\$	_
	Interest		\$	
	State reimbursement for PPT loss (Forms 5176 and	4650)	\$	17,942
	Other income (grants, fees, donations, etc.)		\$	
	(3)	Total	\$	47,757
Tax Increment Revenues Received		, 5.2.	*	
	From counties		\$	29,360
	From municipalities (city, twp, village)		\$	17,833
	From libraries (if levied separately)		\$	-
	From community colleges		\$	
	From regional authorities (type name in next celf)	apital Region Airport A	\$	1,578
	From regional authorities (type name in next cell)		\$	
	From regional authorities (type name in next cell)		\$	
	From local school districts-operating		\$	
	From local school districts-debt		\$	
	From intermediate school districts		\$	·
	From State Education Tax (SET)		\$	
	From state share of IFT and other specific taxes	s (school taxes)	\$	_
		Total	\$	48,772
Expenditures	Consumers Energy		\$	1,381
	Meridian Public Works	-	\$	75
	Redwood Landscape	-	\$	160
	Kiwanis	-	\$	40
	VanAtta's	-	\$	1,244
	Meridian Township - Interest Payment	-	\$	4,485
		_	\$	-
		_	\$	-
		_	\$	-
		<b>-</b> :	\$	-
		-	\$	-
Transfers to other municipal fund (list fund name)		-	\$	-
Transfers to other municipal fund (list fund name)		<b>-</b> s	\$	=
	Transfers to General Fund	_	\$	-
		Total	\$	7,385
Outstanding non-bonded Indebtedness	Principal		\$	149,500
	Interest		\$	1,121
Outstanding bonded Indebtedness	Principal		\$	
	Interest		\$	-
		Total	\$	150,621
Bond Reserve Fund Balance			\$	
			- 1	

		UES

PROPERTY CATEGORY	Current Taxable Value	Initial (base year) Assessed Value	Conturned Value	TIE Devenue
			Captured Value	▼ TIF Revenue
Ad valorem PRE Real	\$ 633,975		\$ 260,378	20.8397000 \$5,426.20
Ad valorem non-PRE Real	\$ 15,608,832	\$ 13,802,353	\$ 1,806,479	20.8397000 \$37,646.48
Ad valorem industrial personal	\$	\$ 42,900	\$ (42,900)	20.8397000 (\$894.02)
Ad valorem commercial personal	\$ 2,478,050	\$ 2,543,700	\$ (65,650)	20.8397000 (\$1,368.13)
Ad valorem utility personal	\$ 196,400	\$ -	\$ 196,400	20.8397000 \$4,092.92
Ad valorem other personal	\$	\$ -	\$ -	0.0000000 \$0.00
IFT New Facility real property, 0% SET exemption	\$	\$ -	\$ -	0.0000000 \$0.00
IFT New Facility real property, 50% SET exemption	\$ -	\$ -	\$	0.0000000 \$0.00
IFT New Facility real property, 100% SET exemption	\$ -	\$ -	\$ -	0.0000000 \$0.00
IFT New Facility personal property on industrial class land	\$ -	\$ -	\$ -	0.0000000 \$0.00
IFT New Facility personal property on commercial class land	\$ -	\$ -	\$ -	0.0000000 \$0.00
IFT New Facility personal property, all other	\$ -	\$ -	\$ -	0.0000000 \$0.00
Commercial Facility Tax New Facility	\$ -	\$ -	\$ -	0.0000000 \$0.00
IFT Replacement Facility (frozen values)	\$	\$ -	\$ -	0.0000000 \$0.00
Commercial Facility Tax Restored Facility (frozen values)	\$ -	\$	\$ -	0.0000000 \$0.00
Commercial Rehabilitation Act	\$ -	\$	\$ -	0.0000000 \$0.00
Neighborhood Enterprise Zone Act	\$ -	\$ -	\$ -	0.0000000 \$0.00
Obsolete Property Rehabilitation Act	\$ -	\$ -	\$ -	0.0000000 \$0.00
Eligible Tax Reverted Property (Land Bank Sale)	\$ -	\$ -	\$ -	0.0000000 \$0.00
Exempt (from all property tax) Real Property	\$	\$ -	\$ -	0.0000000 \$0.00
Total Captured Value		\$ 16,762,550	\$ 2,154,707	\$44,903.45 Total TIF Revenue

Overall Tax rates captured by TIF plan

# MERIDIAN TOWNSHIP

#### **CHARTER TOWNSHIP OF MERIDIAN**

**Development Projects Update** 

July 2019

#### **Businesses Opened**

• **Big Lots**, 2020 W. Grand River Ave, Okemos (Best Buy Plaza – grand opening July 26)

#### Commercial Use Under Construction

- **High Caliber Karting,** 80,000 sq ft single story Younkers entertainment center (Sept 1)
- Soldans Pet Supply, 2283 W. Grand River Ave. Relocation expected in Mid/Late 2019
- **Portnoy and Tu**, 2476 Jolly Road, Okemos. Relocation for dentist office. (July)
- Panera Bread, 2080 W. Grand River Ave, Okemos. Demo and rebuild BD Mongolian Grill.
- **Firestone Complete Auto Care,** 2700 E. Grand River Ave, East Lansing. Repurposing Auto Repair facility
- **Bread Bites, Mediterranean Cuisine & Bakery,** 5100 Marsh Road, Okemos (old Tannin site)
- **102 Pho & Banh Mi Vietnamese Soup & Sandwiches**, 4760 Marsh Road, Okemos (part of formers McAllisters site)
- **Swagath Express,** food service adjacent to Swagath Market, 1731 W. Grand River (former Farm Fresh Seafood site)
- **Crunch Fitness,** new fitness center at 2655 E. Grand River Ave (former Salvation Army)
- **Zoom Express Laundry**, 3034 E. Lake Lansing Road (Carriage Hills)

#### Residential or Long Term Construction/Phasing

- Marriot Courtyard, Meridian Crossing Drive. 105 rooms
- **Elevation**, 2362 Jolly Oak Road, Okemos. 350+ residential units
- New Hope Church, 2170 E. Saginaw Road, East Lansing

#### Approved/Not Yet Commenced

- Newton Park Apartments, SE Corner Newton Road/Saginaw Hwy. Multifamily mixed use
- **Silverstone Estates,** 25 single family residential homes at Powell Road north of Grand River
- Copper Creek Condominiums, 45 acres NE corner of Haslett & Van Atta. 102 residential lots.
- LaFontaine FCA Dealership, NE Corner Powell Road and Grand River Ave, Chrysler, Jeep, Ram
- Fedewa Homes, 1730 Chief Okemos Circle two apartment buildings totaling 15 units

#### Under consideration

- Village of Okemos, mixed-use project west of Okemos Road north and south of Hamilton Road.
- Leo's Lodge Property Redevelopment, 2085 W. Grand River.
- **Red Cedar Manor**, 2875 Northwind Drive. Mixed use project at Township Board for approvals.
- Woda Cooper, rezoning 4.6 Acres to allow for 49 affordable housing units north of Whole Foods

#### **Closings/Relocations**

# Meridian Township

# TAX INCREMENT FINANCING (TIF) ASSISTANCE

**Application Packet** 



Dear Prospective Developer,

Welcome to Meridian Township! Meridian is a prime community and embraces prime development. The Township Board of Trustees is working with the members of the Okemos Downtown Development Authority to bring quality redevelopment to the Okemos DDA District. As such, we've developed robust programs to incentivize appropriate development projects, including the availability of Tax Increment Financing (TIF).

Please review the contents of this document, which includes the qualifications, process, and application to request TIF funding through our DDA.

For further information about the Township goals and other incentives, please utilize the links provided below.

Thank you for your potential investment in our Prime Community!

Sincerely,

Ron Styka Township Supervisor

Susan Fulk Downtown Development Authority Chair

2018 DDA TIF Plan

2017 Meridian Township Master Plan

Meridian Redevelopment Fund

Height & Density Zoning Amendment MUPUD Overlay

MEDC Redevelopment Ready Communities Incentive Programs

# Downtown Development Authority, Economic Development

#### Dear Applicant:

This packet contains information and materials necessary for submitting an application for Tax Increment Financing (TIF) assistance from the Meridian Township Downtown Development Authority.

This packet includes the following:

- → TIF Assistance Application Approval Process Overview
- → TIF Application
- → Personal Profile Form
- → Sources & Uses of Funds, Detailed Pro Forma and Revenue Projection Worksheets

Please complete every section of this application as incomplete applications will not be accepted. If any of the aforementioned items are missing from your packet, please feel free to contact Chris Buck, Economic Development Director at (517) 853-4568.

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#### **Funding Priorities**

The Meridian Township DDA adopted a Tax Increment Finance and accompanying Development Plan (Plan) which captures new incremental tax revenues beginning in 2019 and concluding in 2039. Over the past few years the economy has shifted significantly, and the township has identified Downtown Okemos as:

- a critical redevelopment area in need of blight elimination;
- an area with businesses shuttering, resulting in a dwindling tax base;
- having parcels with environmental contamination that pose as a threat to human health and the environment and are barriers to support safe and economical redevelopment, and;
- an area where previously proposed redevelopment projects have failed on key District blocks due to the aforementioned issues.

Further, the Meridian Township DDA and has identified specific projects within the DDA District (District) that need funding. These projects will help position Downtown Okemos toward becoming a great downtown destination and place to live, shop and work. These priorities are identified below, in order of value priority, and will be the basis from which proposed projects are funded, should those projects meet specific criteria.

- 1. **Public Infrastructure Improvements** Public improvements covers a wide array of projects including street lighting, streetscape enhancements, water and sewer improvements, electrical improvements, burying of existing and new utilities, storm water improvements, parking improvements and generally anything else that falls within the public right-of-way, easement or public realm.
- 2. **Private Infrastructure Improvements** As part of redevelopment, developers are often required to improve private infrastructure or anything on a private property (not in a public right-of way). The DDA is able to assist with offsetting these costs, specifically when it comes to integrated parking structures such as vertical and underground parking, utilities, water and sewer tap fees, soft costs and others that support density in accordance with local zoning, master plans and township goals but may be cost prohibitive to complete the project. Although these improvements are considered private for funding purposes, they have public benefit and support the redevelopment efforts of the township and DDA.
- 3. **Façade Improvements** Typically, DDA's utilize a portion of tax increment revenue funds to assist business owners with façade improvements for buildings in need of repair or upgrade within the District. This is usually set up as a low interest loan or competitive grant program with match requirements. These programs work great for improving the image of the buildings within the DDA District.
- 4. **Streetscape** Having an attractive, well designed streetscape strengthens the public realm within downtown corridors. It can enhance the image of the community, adds landscaping and other artistic elements and is complimentary to the pedestrian environment. Streetscape enhancements include but are not limited to planter boxes, waste receptacles, benches, brick pavers, decorative fencing, trees and tree grates, sculptures and other pieces of art and costs related to improving the street itself.
- 5. **Site Preparation** Costs associated with site preparation can be significant for both public and private investment. These costs include such activities as clearing & grubbing, compaction and sub-base preparation,

cut and fill operations, dewatering, excavation for unstable material, foundation work to address special soil concerns, retaining walls, temporary sheeting/shoring, specific and unique activities, etc., anything on private property not in a public right-of-way to support density and prohibitive costs to allow for greater density in accordance with local zoning, master plans and township goals.

- 6. **Environmental Activities** Environmental Activities would include activities beyond what may be supported by the Michigan Department of Environment, Great Lakes and Energy (EGLE) under an approved Brownfield Plan and Act 381 Work Plan to protect human health and the environment, off-set cost prohibitive environmental costs and insurance needs, etc.
- 7. **Public Spaces** Many people equate public spaces to parks, but they can also include public alleys, community centers, non-park public owned green spaces and many more. Projects that can enhance these spaces all fall under the eligible activity expenses of the DDA.
- 8. **Gap Funding** Recognizing that the cost of mixed-use, traditional development is higher than it is for undeveloped sites, the township may, at its own discretion, commit project-specific future tax increment capture back to private projects for a specified period of time. The goal is to provide funding to close the "gap" that prevents the project from becoming a reality due to financial feasibility. For example, if the proforma for a project indicates that it cannot generate enough income to cover the cost of construction and a reasonable rate of return for a developer/investor, future tax increment can be committed to that development to make is feasible. It can also be used as a tool to attract companies and businesses to the township to create new employment opportunities within the DDA District.

Projects meeting or exceeding the scoring criteria driven by the priorities above could potentially qualify for project specific Tax Increment Financing to assist with the successful implementation of the project(s).

# Meridian Township Tax Increment Financing (TIF) Application Approval Process Overview

A committee established by the DDA reviews all applications for Tax Increment Financing (TIF) assistance. The process outlined below usually takes at least 30-90 days, although more complex projects typically require more time to review and approve.

1. Convene Introductory Meeting Prior to Formal Submission of TIF Application

Prior to preparation of a formal TIF application, prospective applicants should request a meeting with the committee to discuss the concept of the potential project and its scope as well as to obtain general information.

2. Submission & Review of TIF Application \*

The DDA requires submission of a formal application for TIF assistance in order to consider an applicant's request for TIF assistance. TIF assistance may only be used to pay for eligible costs in accordance with the Applicable Michigan Statues. An application must include the items referenced in the TIF application checklist, (see the enclosed application) and applicants are required to demonstrate a financial need or TIF assistance as well as the public benefit of the payment.

The submission will be reviewed by the committee for conformance with the guidelines of the Tax Increment Finance Assistance Program. An application will be considered complete after it has been signed, finances have been reviewed, an assessor's report has been issued and the committee has reviewed and authorized the application for scoring by the entire DDA Board of Directors.

- \*Application information will be considered confidential except as disclosure may be required under the Michigan Freedom of Information Act (FOIA), which applies to the DDA and Township. The DDA shall advise an applicant of any FOIA request it receives for application documentation before disclosing the same under the FOIA.
- 3. Present Proposed Developer Scope/Project to DDA
- 4. DDA Scores Project and Votes to Recommend Full Approval, Partial Approval or Denial of the Project Application.
- 5. Township Board Reviews Recommendation from the DDA and Votes to Approve or Deny the Application
- 6. Execute Development Agreement
- 7. Implement Project / Payout Funds

# Meridian Township DDA TIF Application Checklist

Please Include This Checklist When Applying For TIF Assistance.

General Project Information  ☐ Summary Letter ☐ Copies for DDA ☐ Project Narrative ☐ Site Map(s)	Professional Studies  ☐ Market Studies/ Demonstration of Need ☐ Environment Studies & Reports ☐ Other Studies & Reports ☐ Traffic Impact ☐ Appraisal
<b>Detailed Project Information</b> ☐ List of Parcel Identification	Developer Information
Numbers (PIN's)  ☐ Affordable Housing ☐ Table of Residential Unit Mix ☐ Renderings of Project ☐ Project Timeline ☐ Public Benefits ☐ Residential Displacement ☐ Evidence of Site Control	<ul> <li>□ Ownership Structure</li> <li>□ Financial Statement</li> <li>□ Resumes &amp; Experience of Principals</li> <li>□ Principal Profile Information</li> <li>□ Developer License Number</li> </ul> Compliance Information <ul> <li>□ Development Budget</li> </ul>
Project Financial Information  ☐ Sources and Uses of Funds ☐ Employer Personnel Needs ☐ Request for TIF Assistance ☐ Budget of TIF Eligible Expenses ☐ Pro Forma Income & Expense Schedule ☐ Analysis of Financial Need ☐ Financial Commitment ☐ Most Recent Property Tax Bills ☐ Appeal of Property Taxes ☐ Other	<ul> <li>□ Affidavit &amp; Escrow Agreement</li> <li>○ Affidavit/Escrow agreement filled out in its entirety</li> <li>(Affidavit must be signed and notarized by both buyer &amp; seller)</li> <li>○ Copy of most recent Violation Notice</li> <li>○ Itemized contractor's proposal from licensed contractor</li> <li>○ Proof of contractor's licensing</li> </ul>

# Meridian Township Downtown Development Authority Tax Increment Financing (TIF) Assistance Application Requirements

The committee reviews all applications for TIF assistance. In order for the committee to effectively evaluate a request for TIF assistance, the Applicant must:

- → Provide all applicable items in a single submission
- → Organize the submission and present the required information in the manner indicated below
- → Provide five (5) copies of the submission

Failure to provide all the required information in a complete and accurate manner, could delay the processing of your application. The committee reserves the right to reject or halt the processing of applications that lack all required items.

#### The Following is a General Overview of the Items Referenced In The TIF Application Checklist:

#### **General Project Information**

#### **Summary Letter**

Provide a summary of the project in the form of a letter addressed to the Economic Development Director. The letter should not exceed two (2) pages in length and should include only the following essential information about the project:

- → Description of site(s) or building(s), including address and TIF District
- → Current and proposed uses
- → Description of end users
- → Project start and end users
- → Name of developer and owner
- → Total development costs

- → Overview of private-sector financing
- → Amount of TIF assistance requested
- → Statement regarding why TIF is essential
- → Summary of increment projections
- → Profitability
- → Description of public benefits, including job creation

#### **Project Narrative**

Provide an in-depth overview of the project in narrative format. The narrative must include a description of the following aspects of the project:

- → Current condition of the site and historical overview that includes the size and condition of any existing structures, environmental conditions, and past uses of the site.
- → Proposed use(s) or project (e.g. industrial, commercial, retail, office, residential for sale or for rental, senior housing, etc.)
- → Construction information about the project including size of any existing structure to be demolished or rehabbed; sized of any new construction; types of construction materials (structural and finish); delineation of square foot allocation by use; total number and individual square footage of residential units; type of residential units (e.g. for-sale, rental, condominium, single-family, etc.); number and type of parking spaces provided; and construction phasing.
- → Confirm that this project is consistent with goals and objectives identified in the Township's Comp Plan.

#### Site Map(s)

Provide a map that shows the location of the site. Also provide a map that focuses on the project and its immediate surroundings. Both maps should be no longer than 11x17.

#### **Detailed Project Information**

#### List of PINs

Identify the specific Parcel Identification Numbers (PINs) included in the proposal. Also include the "base" SEV for each of these PINs. This information can be obtained in the TIF District Redevelopment Plan and from the Ingham County Assessor's Office.

#### Table of Residential Unit Mix

Provide a detailed overview of the residential units in the project. Details must include: the number and type of unit (i.e. number of bedrooms and bathrooms), unit size measured in square feet, construction cost per square foot, base sales price, "write-down" for affordable units, and the projected amount of total sales revenue.

#### **Renderings of Project**

Provide preliminary architectural elevations, plans and renderings for the project. These drawings should be no larger than 11x17 inches.

#### **Project Timeline**

A comprehensive project timeline is required. Include anticipated dates for site acquisition, project start and completion, as well as other project milestones. Multi-phase projects must include details for each phase. The timeline should also identify any critical or time-sensitive dates as well as any time constraints facing the applicant.

#### **Public Benefits**

Fully describe the public benefits that can be realized by the completion of this project. Projects with a high degree of public benefits are typically more likely to receive TIF assistance. Examples of public benefits include, but are not limited to the following:

- → Positive Property Value Impacts
- → Re-occupancy of a vacant building
- → Elimination of blight
- → Creation of new retail choices
- → Rehabilitation of a historic building
- → Increased sales tax revenue
- → Job-training opportunities

This statement should include qualitative examples of public benefits as well as quantifiable and measurable outcomes of the short-term and long-term benefits to the neighborhood and to Meridian Township. Support documentation for the estimates of public benefits can be included in the Professional Studies Section.

#### **Demonstration of Need (GAP Analysis)**

Provide a detailed statement that accurately and completely explains why TIF assistance is needed. This statement should provide the reasons why the project would have unacceptable financial returns without TIF.

## **Project Financial Information**

#### Sources & Uses of Funds

Identify the sources of funds used to finance the project. Typical sources include equity, lender financing, mezzanine financing, other anticipated types of public assistance, and any other types or methods of financing. Describe the sources of equity and include a term sheet for lender financing, if available.

Beware that TIF assistance is generally available as a reimbursement after the project is complete. Thus, the project budget must identify the up-front sources intended to finance the development costs of the project. If determined, specify the specific line items of the project budget that each source will finance.

Summarize the uses of funds. General categories to be identified include: acquisition and related site costs, hard construction costs, and a breakdown of soft costs.

All projects must include for the construction phase a monthly or quarterly cash flow (i.e. sources or "cash in" by source and uses or "cash out" by use).

Note: a performance guarantee may be required by the Township to ensure property improvements are completed.

For-sale housing developments must show income from the rental or sale of commercial space, the sale or rental of parking spaces, and unit upgrades must be included. Clearly identify all assumptions (such as absorption, sales prices, taxes, etc.). Identify the profit expected at the completion of the project.

Applicants are advised that to the extent possible, sales contracts for land acquisitions should not be executed until DDA and the Applicant have agreed on an amount of TIF assistance to be provided. This is because the purchase price of a development site to be acquired or recently acquired will be reviewed to determine acquisition costs that will be considered in the estimation of TIF assistance. The committee will review any market value appraisal submitted in support of an acquisition, and the department may obtain its own appraisal or review appraisal.

#### **Development Budget**

Provide an accurate and detailed development budget for the project that includes a detailed breakdown of significant line item costs consistent with the sample included in the application packet. The budget should be arranged to identify acquisition and site related costs, hard costs, and soft costs. Also, identify all line items that are performed by the developer, owner, or related entities.

#### Request for TIF Assistance

Specifically state the amount of TIF assistance that is necessary to make this project possible. Also specify the terms of payment (e.g. pay-as-you-go or developer note) and how the developer will fund project costs that will be reimbursed with TIF increment after those project costs have been incurred. For example, will the developer provide additional equity or borrow additional funds to "front-fund" the TIF assistance?

#### **Budget of TIF Eligible Expenses**

Identify which of the development budget costs are eligible for reimbursement as allowed by the Meridian Township DDA Development Plan.

#### Pro Forma Income & Expense Schedule

Applicants whose projects involve the rental of commercial, retail, industrial, or dwelling space must submit pro formas that identify income and expenses projections on an annual basis for an eleven-year period. A hypothetical property reversion is to be assumed. Clearly identify all assumptions (such as absorption, vacancies, debt service, operational costs etc.) that serve as the basis for the pro forma. Two sets of pro formas are to be submitted. The first set should show the project without TIF assistance and the second set with TIF assistance.

For owner occupied industrial and commercial projects, detailed financial information must be presented that supports need for financial assistance (see following page).

#### **Analysis of Financial Need**

Each application must include financial analyses that demonstrate the need for TIF assistance. Two analyses must be submitted: one without TIF assistance and one with TIF assistance. The applicant must indicate the minimum return or profit the applicant needs to proceed with the project and rationale for this minimum return or profit. The analyses will necessarily differ according to the type or project that is being developed.

<u>For Sale Residential</u> – Show profit as a percent cost (minus developer fee and overhead and minus sales commissions and closing costs, which should be subtracted from gross sales revenue). Other measures of profitability may be submitted, such as profit as a percent of sales revenue.

<u>Mixed Use Commercial / For-Sale Residential</u> – Provide either separate analyses for each component of the project or include in the revenue sources for the for-sale portion, the sale value of the commercial component based on the net operating income of the commercial space at stabilization. Indicate how the sale value was derived.

<u>Owner-Occupied Commercial</u> – For projects, such as "big-box" retail projects, provide copies of the analyses that the company used to determine the amount of TIF assistance that would be needed to allow the company to meet or exceed the company's minimum investment threshold(s) for proceeding with the project.

<u>Competitive Projects</u> – In instances where the Township is competing with other jurisdictions for the project (e.g. corporate headquarters, new manufacturing plant), present detailed analyses that demonstrate the capital and operating cost differential between the proposed location(s) in the township and locations outside the township that are being seriously considered by the applicant.

#### **TIF Performance Measures**

Identify the performance outcomes of the requested TIF assistance. Actual performance will vary from project to project. Typical performance measures of TIF assistance include:

- → TIF assistance as a percentage of total project costs
- → TIF assistance as a percentage of increment generated by the development project
- → Ratio of public (TIF) to private investment
- → TIF assistance per Full Time Equivalent job created
- → TIF assistance per Full Time Equivalent job retained

#### **Financial Commitments**

Submit commitment letters and/or term sheets from all lenders for proposed debt (such as construction, mezzanine, permanent, and government financing) and all other financial sources of the project (such as grants, and tax credits). Commitment letters must clearly specify the nature and terms of the obligations.

#### **Most Recent Property Tax Bills**

Submit a copy of the most recent second installment property tax bill for each PIN in the project.

#### **Appeal of Property Taxes**

Provide a statement, signed by the developer/owner, that the property has not received a Meridian Township real estate tax reduction. and that such a reduction has not and will not be applied for if TIF assistance is awarded to the project.

#### Other Available Subsidies

Identify all other forms of public assistance that will be applied for to support this project.

#### **Professional Studies**

#### **Market Studies**

Applications for commercial and residential projects must include a comprehensive market study. Market studies are not required for industrial projects. The market study must identify target markets, analysis of competition, demographics, market rents, letters of intent/interest from prospective tenants, or for housing developments sale prices or rental rates of comparable properties.

#### **Appraisal**

All projects that involve the transfer of land must include a recent appraisal. Projects that include land as a form of equity or collateral must also submit a recent appraisal. The appraisal must value the property "as is", and the impact on value must be considered for such items as demolition, environmental remediation, relocation of utilities, lease buy-outs and other work necessary to make the site developable. The property must be valued assuming that the highest and best use is the proposed use.

#### **Environmental Studies and Reports**

Submit a copy of the Phase I environmental report/study performed on the property. If there is probable or potential contamination on the project site, then a Phase II report/study or evidence that the site has been or is being enrolled in a EGLE No Further Remediation Program must be also be included.

#### Other Studies and Reports

Include as appropriate other reports in support of information that is presented in the application.

#### **Developer Information**

#### **Ownership Structure**

Submit an organizational chart and narrative description of the ownership structure of the development and ownership entities, which includes information on individuals involved in each. The financial relationship of each entity must be clearly and accurately described. Where applicable, also identify the relationship between the developer/owner and the operating entity. Indicate the entities that will serve as construction manager and general contractor for the project.

#### **Financial Statements**

Provide year-end historical (prior 3 years) and interim financial statements of the Applicant and owning and/or operating entity if different form the Applicant. Financial Statements should include accountant an audited or compiled Balanced Sheet, Income Statement, and Statement of Cash Flows.

#### Resumes and Experience of Principals

Submit resumes for each of the principals of the developer, owner, and operator. Also include a brief history that identifies the development entity's experience and previous involvement in developing similar projects and the ownership or operating entity's experience or ability in managing similar projects.

#### **Principal Profile Information**

Submit the requested information for each of the principals and business entities involved in this project. This information will be used to verify that the applicants and related associates do not have any outstanding debts to the Township or recipients of child support payments. All outstanding Township debts and child support must be paid in full in order for the committee to proceed with processing any application for TIF assistance.

#### PRINCIPAL PROFILE

The following information must be provided for each individual that is an owner, partner, investor, director or officer of the applicant entity or of any entity holding an interest in the applicant. The information will be provided only to the Director of Finance the purpose of determining whether any of the listed persons have outstanding water bills, traffic or parking tickets, child support payments, or other obligations. All outstanding obligations must be satisfied before the committee will proceed with the application.

Name:	
Home Address:	
Date of Birth:	
Social Security Number	
Driver's License Number	
License Plate Number	
Name:	
Home Address:	
Date of Birth:	
Social Security Number	
Driver's License Number	
License Plate Number	
Name:	
Home Address:	
Home Address:	
Date of Birth:	
Home Address:  Date of Birth:  Social Security Number	
Home Address:  Date of Birth:  Social Security Number  Driver's License Number	
Home Address:  Date of Birth:  Social Security Number  Driver's License Number	
Home Address:  Date of Birth:  Social Security Number  Driver's License Number  License Plate Number  Name:	
Home Address:  Date of Birth:  Social Security Number  Driver's License Number  License Plate Number	
Home Address:  Date of Birth:  Social Security Number  Driver's License Number  License Plate Number  Name:  Home Address:	
Home Address:  Date of Birth:  Social Security Number  Driver's License Number  License Plate Number  Name:  Home Address:  Date of Birth:	

# (NOTE: This Profile Must Be Typed)

# SOURCES AND USES OF FUNDS, DETAILED PRO-FORMA, AND REVENUE PROJECTIONS

Project Name:		Date:	
Developer:			
SOURCES AND USES OF FUNDS			
I. Sources of Funds	*****		
Equity Developer Equity	\$		
% of total project costs			
%Other Equity ()	\$	%	
<b>Total Equity</b>	\$		%
Loans Construction Financing Permanent Financing	\$ \$	Rate       Term         %       %         %       %	% %
Government Assistance ()	\$		%
Other ()	\$		%
TOTAL SOURCES OF FUNDS	\$		%
II. Uses of Funds			
Land Acquisition Demolition Site Clearance and Preparation Soft Costs/Fees Soft Cost Contingency	\$ \$ \$ \$	\$ Per SF of Building A  \$ \$ \$ \$ \$ \$ \$	
Hard Construction Costs	\$	\$	
III. Detailed Pro Forma (must correspon	d to line times	for Uses of Funds on previous page)	产业参
Land Acquisition	\$		
Demolition	\$		
Site Clearance and Preparation	\$		

Infrastructure	\$
Utilities/removal	\$
Utilities/relocation	\$
Utilities/installation	\$
Hazardous Materials Removal	\$
Other ()	\$
<b>Total Site Clearance and Preparation</b>	\$
Soft Costs/Fees	
Project Management (%)	\$
General Contractor (%)	\$
Architect/Engineer (%)  Developer Fee (%)	\$
Developer Fee (%)	\$
Appraisal	\$
Soil Testing	\$
Environmental Testing	\$
Market Study	\$
Legal/Accounting	\$
Insurance	\$
Title/Recording/Transfer	\$
Building Permit	\$
Mortgage Fees	\$
Construction Interest	\$
Commissions	\$
Marketing	\$
Real Estate Taxes	\$
Other Taxes	\$
Other ()	\$
Other ()	\$
Sub-Total Soft Costs/Fees	\$
Soft Cost Contingency	\$

# REVENUE PROJECTIONS – RENTAL PROJECT

			YEAR 1	YEAR 2	>>>YEAR 11
INCOME	SF	AVG			
Commercial Rent		\$	\$	\$	
Commercial Expense Recoveries		\$	\$	\$	
Residential Rent – market rate units		\$	\$	\$	
Residential Rent – affordable units		\$	\$	\$	
Parking Revenue (per space)		\$	\$	\$	
Other Revenue ()			\$	\$	
Gross Potential Income			\$	\$	
	•		•		
Commercial Vacancy	%		\$	\$	
Residential Vacancy	%		\$	\$	
EFFECTIVE CDOSS INCOME (ECI	<b>.</b>		\$	\$	
EFFECTIVE GROSS INCOME (EGI	.)		Φ	Φ	
EXPENSES			\$	\$	
Maintenance & Repairs			\$	\$	
Real Estate Taxes			\$	\$	
Insurance			\$	\$	
Management Fee			\$	\$	
Professional Fees			\$	\$	
Other Expenses (	)		\$	\$	
Other Expenses (			\$	\$	
Cities Expenses (	/		Ψ	Ψ	
TOTAL EXPENSES			\$	\$	
NET ODED ATING INCOME (NOD			ď	ø	
NET OPERATING INCOME (NOI)			\$	\$	
Capital Expenses (reserves, tenant impro	vements, comm	nissions)	\$	\$	
Debt Service			\$	\$	
NET CASH FLOW (before depreciatio	n)		\$	\$	
REVERSION IN YEAR 10:					
Year 11 NOI before Debt & Capital Exp	enses	\$			
Capitalization Rate:	or covered (Model)	%			
Gross Reversion:		\$			

# REVENUE PROJECTIONS – FOR-SALE PROJECT

#### **GROSS SALES VALUE**

HOUSING UNITS:	Unit Type	Number	<u>Price</u>		
			\$	\$	
			\$ \$	\$ \$	
			\$	\$	
			\$ \$	\$ \$	
			\$	\$	
			\$ \$	\$ \$_	
Total Housing Sales *Indicate Affordable Units					\$
Housing Unit Upgrades					\$
PARKING SPACES:	<u>Type</u>	Number	<u>Price</u>	\$	
			\$ \$	\$ \$	
Total Parking Sales:					\$
COMMERCIAL SPACE:	Unit Type	Size-SF	Price Per SF		
			\$ \$	\$ \$	
	<del></del>		Ψ	Ψ	
Total Commercial Sales:					\$
TOTAL GROSS SALES REVENUE					\$
COSTS of SALES					
Commission Marketing	% %		\$ \$		
Closing			\$		
Other Costs ()			\$		
TOTAL COSTS of SALES	%				\$
NET SALES REVENUE					\$

#### HARD COST CATEGORIES

It is not necessary to provide a detailed cost breakdown, but the hard construction costs indicated in the pro forma must include the items listed below, if applicable.

Site-work

Shoring & Underpinning

Erosion Control & Earth Retainage

Curbing Paving

**Drainage Control** 

Fencing

Accessories

Concrete

Concrete Formwork

Reinforcement

Grout

Masonry

Masonry, Stone, Granite, Slate, Glass Block

Mortar/Grout

Reinforcing Accessories

Metals

Structural Framing

Metal Decking

Ladders & Rungs

Grates & Trench Covers

Stairs & Railings

**Expansion Control** 

Wood

All lumber

Connections & Fasteners

Architectural Woodwork

Cabinetry

Hardware

Thermal & Moisture Protection

Water/Damp Proofing

Water Retardants & Repellents

Roofing

Siding

Flashing

Sealants

**Finishes** 

Suspended Ceilings

Lath & Plaster/Gypsum Board

Flooring

Acoustical Treatment

Wall Finishes & Covers

**Specialties** 

**Toilet Partitions** 

Fireplaces & Stoves

Flagpoles

Signage

Lockers

Awnings

Movable Partitions

**Toilet Accessories** 

Shelving

Appliances & Equipment

Window Washers

Kitchen Appliances

Audio/Visual

Laundry

Waste

**Furnishings** 

Window Treatments

**Furniture** 

Special Construction

Conveying Systems

Elevators

Lift

Pneumatic Tubes

Mechanical

Sprinkler System

**Plumbing Fixtures** 

**HVAC** 

Electrical

Conduit & Cabling

Lighting

# This Completes Your Application!

# Please Return To:

Chris Buck
Economic
Development Director
buck@meridian.mi.us
517-853-4568

#### Guidelines for scoring Tax Increment Financing Assistance Applications

- 1. Upon receipt of an application for assistance, a committee established by the DDA consisting of the DDA Chair or their proxy, the Economic Development Director, Township Treasurer and Township Planner shall be convened to review the application packet for completeness and eligibility with program requirements.
- 2. An application will be considered complete after it has been signed, finances have been reviewed, an assessor's report has been issued and the subcommittee of the DDA has reviewed and authorized it for scoring by the entire DDA
- 3. The DDA Board shall score the application in accordance with the project priority score sheet included within the application package. While there are is a potential total of 70 points, it is expected that some criteria may not apply for specific projects. In that case, only the criteria that apply shall be scored.
- 4. For a project to meet the threshold for funding, it needs to receive a score of 70% or higher of the total points available from which the project is scored against. As noted above, some criteria may not apply for specific projects. In that case, the project shall still score 70% or higher utilizing the applicable criteria.
- 5. The entire DDA Board shall score the application unless a member identifies a potential conflict of interest with the project before the board.
- 6. The final score will be the average of all scores submitted be the entire DDA Board.
- 7. The DDA Board reserves the right to negotiate with those projects scoring near the 70% threshold to potentially improve the projects overall score.
- 8. The DDA Board recognizes that this TIF Assistance Program is discretionary and reserves the right to withhold or reduce funding assistance based on certain conditions that are reasonable to the public interest.
- 9. If a project meets the eligibility criteria, passes the 70% scoring threshold, the DDA Board will vote to recommend, modify or deny TIF funding assistance. If funding is agreed upon, the DDA will forward the request to the Township Board.
- 10. Unless the application is denied by the DDA, the Township Board will have final say for funding on all projects. Approved projects shall enter into a formal development agreement with the township
- 11. If a project is rejected by the Township Board or the DDA, the process starts over with the subcommittee.

# Bylaws of the Downtown Development Authority of the Charter Township of Meridian

#### Article I – Name

The name of this authority is the Downtown Development Authority (DDA) of the Charter Township of Meridian.

#### Article II – Purpose

The purpose of the Downtown Development Authority is to act in accordance with the provisions of Act 197 of the Public Acts of 1975 as amended. The Authority shall have all the powers which now or hereafter may be conferred by law on authorities organized under this Act. The overall goal of the Authority is to undertake public improvements and other activities that have the greatest impact to halt the property value deterioration and increase property tax valuation where possible in its business district, to eliminate the causes of such deterioration and to promote economic growth in and surrounding the Downtown Development Authority District.

#### Article III - Directors

Section 1. <u>General Powers</u>: The business and affairs of the Authority shall be managed by its Board except as otherwise provided by statute or by these bylaws.

Section 2. Replacement and Vacancies: Subsequent directors shall be appointed or reappointed in the same manner as original appointments at the expiration of each director's term of office. A director whose term of office has expired shall continue to hold office until a successor has been appointed.

Section 3. <u>Removal</u>: A director may be removed from office for cause by a majority vote of the legislative board of the Charter Township of Meridian with the consent of the Board of Directors.

Section 4. Conflict of Interest: A conflict of interest arises when a director has a business or financial interest in the outcome of a decision or action of the Authority; or if the director is engaged in, employed by, or provides services to an entity with a financial interest in the outcome; or if the director owns or has a financial interest in property immediately adjoining the subject property of a proposed project or development; or the director's spouse, child, parent or sibling has a business or financial interest in the outcome of a decision or action of the Authority, or is engaged in, employed by, or provides services to an entity with a financial interest in the outcome, or owns or has a financial interest in property immediately adjoining the subject property of a proposed project or development; or there is a reasonable appearance of a conflict of interest, as determined by a majority vote of the remaining directors present at any meeting. A director who has a conflict of interest in any matter before the Authority shall disclose that interest prior to the Authority taking any action with respect to the matter. This disclosure shall become part of the record of the Board's official proceedings. Any director having a conflict of interest shall then refrain from participating in the Board's decision-making process relative to such matters. For the purposes of this section, property separated by roads, avenues, or streets are not considered immediately adjoining.

#### Article IV - Officers

Section 1. Officers: The officers of the Authority shall be elected by the Board of Directors and shall consist of a Chairperson, Vice Chairperson and Secretary/Treasurer. The Board of Directors may also appoint a recording Secretary who need not be a member of the Board.

Section 2. <u>Election and Terms of Office</u>: The officers of the Board of Directors shall be elected annually by the Board. If the election of officers shall not be held or made at such meeting, such election shall be held or made as soon thereafter as it is convenient. Each officer so elected or appointed shall hold office for the term of which he/she is elected or appointed and until a successor is elected or appointed and qualified, or until his/her resignation or removal.

Section 3. <u>Vacancies</u>: A vacancy in any of the above mentioned offices because of death, resignation, removal, disqualification or otherwise, may be filled at any meeting of the Board of Directors for the unexpired portion of the term of such office.

Section 4. <u>Chairperson and Vice Chairperson</u>: The Chairperson shall preside at all meetings of the Board of Directors and shall discharge the duties of a presiding officer. In the absence of the Chairperson or in the event of his/her inability or refusal to act, the Vice Chairperson shall perform the duties of the Chairperson and when so acting shall have all the powers and be subject to all the restrictions of the Chairperson.

Section 5. <u>Secretary/Treasurer</u>: The Secretary/Treasurer shall attend all meetings of the Board of Directors and record all votes and the minutes of all proceedings in a book to be kept for that purpose. The Secretary/Treasurer shall prepare, with the assistance of appropriate Township officials, annual financial report covering the fiscal year of the Authority. The Secretary/Treasurer shall also preside at all meetings of the Board of Directors where the Chairperson and Vice Chairperson are also unavailable.

#### Article V - Meetings

Section 1. <u>Annual Meeting</u>: An annual meeting shall be held the first meeting in January at a time and place to be set by the Board of Directors. Election of officers shall occur at the annual meeting. If the election of officers does not occur at the annual meeting, the

Board of Directors shall cause the election to be held at a regular or special meeting of the Board within 90 days of the Annual Meeting.

Section 2. <u>Regular Meetings</u>: Regular meetings of the Board of Directors shall be held at a time and place to be set by the Board.

Section 3. <u>Special Meetings</u>: Special meetings of the Board of Directors may be called by Chairperson, by the Vice Chairperson in the absence of the Chairperson, or by any three members by giving twenty-four hours notice of the meeting stating the purpose of the meeting and by posting the notice eighteen hours prior to the meeting.

Section 4. <u>Notice</u>: Notice of any meetings shall be given in accordance with the Open Meetings Act (Act No. 266 of the Pubic Acts of 1976)

Section 5 Quorum: A majority of the members of the Board in office shall constitute a quorum for the transaction of business. A vote of a majority of the members shall constitute the action of the Board unless the vote of a larger number is required by statute, or elsewhere in these rules. In the event that effective membership is reduced because of a conflict of interest, a majority of the remaining members eligible to vote shall constitute the action of the Board.

Section 6 Open and Closed Meetings: All regular and special meetings of the Board shall be open to the public. Closed meetings of the Board may be called for purposes listed in the Open Meetings Act 267 of the Public Acts of 1976 as amended if approved by the Authority.

Section 7. <u>Status Reports</u>: Periodic reports to the Township Board on the status of the activities of the Authority shall be made as necessary.

Article VI – Amending Bylaws

Section 1. Amendments: These bylaws may be altered or amended or repealed by the

affirmative vote of the Board of Directors then in office at any regular meeting or at a

special meeting called for that purpose.

Article VII – Indemnification

Indemnification: Whenever any claim is made or any civil action is Section 1.

commenced against any officer or employee of the DDA, or injuries to person or

property caused by negligence of the officer or employee which in the course of his/her

employment, and while acting within the scope of the authority, the Board of Directors

may, but is not required, to pay for legal services and also, for any judgment or

compromised settlement of the claim.

ADOPTED:

Chair Susan Fulk, Vice-Chair Renee Korrey, Supervisor Ron Styka,

Members Peter Campbell, Bill Cawood, Will Randle, Jim Raynak, Scott Weaver

NAYS: None

ABSENT: Demetrios James Spanos

STATE OF MICHIGAN )

) ss

COUNTY OF INGHAM )

I, the duly authorized and acting Secretary of the Downtown Development Authority of the Charter Township of Meridian, hereby certify that the foregoing Bylaws were amended by the Board of Directors of the Downtown Development Authority of the Charter Township of Meridian on the 3rd day of June, 2019.

It's Secretary